



Good day!

Welcome to this update on **ESS BIZTOOLS ADVISORY SERVICES NEWS**.

“ABSOLUTE GOLD!”

**"I love the ESS BIZTOOLS Trades Charge Out Rate Calculator!"**

This was the ringing endorsement given by Amanda Gascoigne, a well-known accounting industry coach/mentor, when discussing the type of assistance that accountants and bookkeepers could offer to trades businesses in the **"Fiscal Management – A Starting Point"** webinar presented last week.

You can listen to Amanda's comments by [clicking here](#). – 6:46 minutes.

Amanda was commenting on Peter Towers' overview of the **ESS BIZTOOLS** Trades Charge Out Rate Calculator, particularly how it was beneficial for individual trades businesses and for accountants and bookkeepers who offer a complete accounting service to trades. One subscriber to **ESS BIZTOOLS** has 110 trades' clients utilising the system, with these businesses paying an average of \$8,000 per annum more than what they were previously paying for the preparation of an annual set of accounts and an income tax return.

You can listen to Peter Towers' overview of the Trades Charge Out Rate Calculator by [clicking here](#). – 2:35 minutes.

The “**Fiscal Management – A Starting Point**” Information Webinar covered a range of very important topics for accountants and bookkeepers related to providing services to SME businesses currently facing significant challenges.

The key issues discussed were:

- Current challenges for SMEs
- Small businesses have deteriorated
- Taxation returns and lodgement processes are changing
- SMEs need support from accountants and bookkeepers throughout the year
- Where do you (accountants and bookkeepers) start?
- 52-week of the year business enhancement system
- Addressing the knowledge gap
- How can accountants and bookkeepers help?
- How **ESS BIZTOOLS** can assist accountants
- Subscription prices for **ESS BIZTOOLS** product packages with the Olympic Games special offer available until 31 August 2024

You can listen to this complete webinar (75 minutes) by [clicking here](#).

You can find out more information and details of the composition of the individual product packages and the special subscription prices available until 31 August 2024 by logging on to:

<https://www.essbiztools.com.au/access-levels> and then reviewing the individual product packages.

You can find out more information on the services offered by **ESS BIZTOOLS** at [www.essbiztools.com.au](http://www.essbiztools.com.au) and if you would like to have a one-on-one Zoom meeting with our Managing Director and Founder, Peter Towers, please send us an email at [peter@essbiztools.com.au](mailto:peter@essbiztools.com.au), and we will organise that for you.



**ESS BIZTOOLS Pty Ltd**  
**Peter Towers - Managing Director**  
**07 4724 1118**  
**[peter@essbiztools.com.au](mailto:peter@essbiztools.com.au)**  
**[www.essbiztools.com.au](http://www.essbiztools.com.au)**



Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe from this list](#).